

Dennis J. Santoni

Counsel

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Pairing an analytical mindset with advanced analytics and artificial intelligence, Dennis Santoni is a tech-savvy litigator who concentrates his practice in litigation, investigations, and complex e-discovery matters. He combines deep legal experience with a foundation in process optimization, quantitative analysis, and large-scale workflow management to deliver innovative, cost-effective solutions tailored to each case.



Dennis works closely with clients and fellow counsel to design and implement defensible, efficient electronic discovery strategies across all phases of litigation. His approach spans early case assessment, technology selection, document review, and discovery planning through depositions, motion practice, and trial—each step carefully calibrated to manage risk, control cost, and surface critical evidence.

Dennis regularly leads and consults on sophisticated e-discovery matters in commercial litigation, government investigations, patent disputes, antitrust matters, and class actions. His experience encompasses the full Electronic Discovery Reference Model (EDRM), where he applies analytics, continuous improvement principles, and statistical techniques with a constant focus on client service and efficiency.

EXPERIENCE

Representative Engagements

- Leading large and small-scale document reviews across complex litigation matters.
- Managing e-discovery projects from collection and early case assessment through review, quality control, production, privilege logging, and trial.
- Designing defensible, cost-efficient discovery workflows and review protocols.
- Implementing analytics, technology-assisted review, and artificial intelligence tools to reduce costs and accelerate insight.
- Analyzing large datasets to support exposure assessment, discovery strategy, trial preparation, and settlement.
- Managing external review teams, drafting review manuals, and configuring review platforms to maximize efficiency and consistency.
- Developing and tracking review metrics to ensure quality and defensibility.
- Identifying opportunities for workflow automation and firm-wide efficiency improvements.
- Conducting custodian interviews and advising on targeted, proportional collections.
- Conducting substantive quality control and analytical review of expert witness work product, including reports, data sources, methodologies, and assumptions, to support deposition preparation and motion practice.
- Developing and delivering e-discovery training programs.
- Evaluating data-security practices of third-party vendors handling client information.

CREDENTIALS

Education

Loyola University Chicago School of Law, J.D., 1999
Syracuse University, B.S., Operations Management, 1993
International Business Program, London, 1992

Bar Admissions

Illinois
Tennessee
U.S. District Court for the Northern District of Illinois

Professional Memberships

Knoxville Bar Association
Tennessee Bar Association

Technical Certifications

Relativity Review Management Specialist
Relativity Generative AI Pro
RelativityOne Certified Pro
RelativityOne Review Pro
RelativityOne Certified Sales Pro
Vanderbilt University Generative AI for Legal Services Primer
Vanderbilt University Prompt Engineering for ChatGPT

Honors & Awards

Global Finalist for Attorney Tech Evangelist Innovation Award, *Relativity Fest* (2020)